

# Kevin Comalander

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## Affiliations & Memberships

- Board of Directors, SC811- Public Utilities Protection Services, serving the state of South Carolina.
- Chair – SCUCC South Carolina State Utility Coordinating Committee – 2020, partnership with SC811
- Vice Chair – SCUCC South Carolina State Utility Coordinating Committee – 2019, partnership with SC811
- Chair – MUCC Midlands Utility Coordinating Committee (Richland and Lexington, SC) – 2017 & 2018, partnership with SC811
- CO-Chair- Foothills Utility Coordinating Committee, Western, NC. 2023 -Present. Partnership with NC811
- Founding Member- NC811 LRPC (Locate Resolution Partnership Committee) 2017-2021.
- SCTE – Society of Cable Telecommunications Engineers, Piedmont Chapter

## Education

Southwestern Christian University, Continued studies

## Military Service

United States Army- Telecommunications Specialist, Paratrooper

## Professional Summary

Mr. Comalander is the Geographic Discipline Leader for the Utility Design Engineering (UDE) discipline for Colliers Engineering & Design, specializing in Team Building and Business Development, with over 35 years of experience in the Telecommunications industry. He is responsible for employing his expertise in the Telecommunications markets for the design, development, and construction of (OSP) fiber networks, FTTH, FTTT, FTTX. He is also responsible for implementing the firm's business development strategies through cross-selling other services, such as Small Cell & DAS services, and growing the firm's client base in the U.S Southeast markets.

## Professional Experience

### **Colliers Engineering & Design – Charlotte, NC, 2021- Present** **Geographic Discipline Leader (UDE) / Team Leader/ Business Development**

- Managing a team of Project Managers (Seller-Doer), OSP Design Engineers, Project Engineers, Field Engineers, and CADD Operators.
- Business Development- Adding key clients through a long history of industry relationships and industry knowledge.
- Contract negotiations-MSA/ SLA, Feasibility Studies, Proposals, Project Management, Employee Management.
- Managed multiple grant related aerial and underground projects- Rural Digital Opportunity Fund (RDOF) and Virginia Telecommunication Initiative (VATI). Projects included FFTH design, backhaul design, DOT permitting, pole data Collection, pole Loading, RR permitting, and other federal and state Environmental and Cultural permitting- National Park Service (NPS), U.S Army Corps of Engineers (USACE), U.S Fish and Wildlife Service (USFWS), Costal Management permitting (CAMA).

### **SEGRA – Charlotte, NC, 2017 - 2021**

#### **Sr. Manager OSP Engineering - Southeast Region**

#### **OSP Engineering, Construction, Maintenance, Service Delivery and Quality Compliance.**

- Managing a Fiber Network consisting of 13,000 plus miles in NC, SC, and GA, with annual OpEx budget exceeding \$6M. Responsible for all general maintenance including Locating services, 811-One Call management, Damage Recovery, Investigations, Collections, Route maintenance and Quality Compliance.

## **Spirit Communications (SEGRA Company) – Columbia, SC, 2006 - 2017**

### **Sr. Manager Network Operations**

- Successfully led and managed multiple teams and functions with 24 direct reports and multiple contract employees covering the Southeast territory including North Carolina, South Carolina, and Georgia, with Annual OpEx & CapEx budgets exceeding \$7M. Oversaw multiple OSP Construction, DC Plant, HVAC, and Equipment Installation projects collectively exceeding \$50M budget.

## **Comporium – Rock Hill, SC, 2001 - 2006**

### **Installation Team Manager**

- Managed installations for multiple customer projects for a variety of transport equipment.
- Managed the PalmettoNet contract optimizing cost and exceeded SLA requirements.
- 100% success meeting PalmettoNet's criterion for installing transport equipment.
- Optical Equipment Installed: Ciena (Nortel), Cisco, Adtran, Overture

## **Nortel Networks – Charlotte, NC, 1998 - 2001**

### **Global Professional Site Team Leader**

- Commissioned, provisioned, tested and upgraded Nortel Client Optical Networks
- Recognized as top team leader (top 10%)
- Promoted to Team Leader due to unique DMS and transport integration skills.
- Software Management: NetMan, Site Manager, Preside, and Remedy.
- Network Technology: DWDM, OC3, OC48, OC192

## **Rock Hill Telephone Company – Rock Hill, SC, 1995 - 1998**

### **Central Office Technician**

- Maintained and monitored transport network fiber equipment and DMS switches
- Maintained and monitored transport network fiber equipment (Nortel, Cisco and Lucent)
- Cisco Router configuration and maintenance

## **Associated Telecom – Rock Hill, SC, 1992 - 1995**

### **Telephone Network Specialist**

- Installed and maintained and managed Northern Telecom and NEC systems
- Installed Northern Telecom PBX and Key Systems.

## **United States Army – Fort Bragg, NC/ Stuttgart, Germany -1988 - 1992**

- Telecommunications Specialist, Paratrooper

## **Certificates and Training**

- Non-Commissioned Officers Primary Leadership Development Course, U.S. Army, Grafenwoehr, Germany
- Telephone and Data Circuitry Equipment, USAF Technical School, Shepard A.F.B, TX
- CFOT- Certified Fiber Optic Technician -2010